



Chapter 1

Presentation and key figures

Chapter 2

ENGIE Ineo: Integrator of ATC products

Chapter 3

ENGIE Ineo: Manufacturer of ATC & Airport solutions

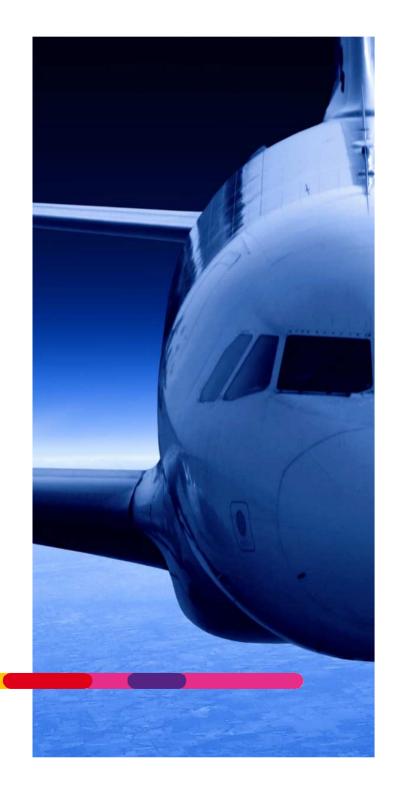
Chapter 4

References



Presentation & key figures





ENGIE: Turnover, effectives and capacities by region

74,7 Bn € of turnover in 2014

152 900 employees

115,3 gigawatts of power installed

10,5 gigawatts in construction

North America

CA: **3,8 4 100** coll. **13,1** GW **0,1** GW

CA: **58,7 136 600** coll. **49,2** GW **0,4** GW

Europe¹

Middle East
CA: 0,5
1 250 coll.
25 GW
3,6 GW

Asia
CA: **5,4 2 550** coll. **9,6** GW **0,7** GW

South AmericaCA: **4,3 5 450** coll.

14,2 GW **3,2** GW

Africa

CA: **0,4 150** coll. **0,3** GW **2,5** GW

Pacific
CA: 1,5
2 800 coll.

3.9 GW

* 100% of assets integral Capacity Held by the Group at December 31, 2014 , regardless Whether Either the detention rate . (1) INCLUDING Turkey.

ENGIE: Three promising businesses

Electricity

- 1st independant producer in the world.
- 6st supplier in Europe.
- 115,3 GW
 capacities of production installed. **
- 10,5 GW
 capacities of production
 in construction. **

Natural Gas

- 3st seller of natural gas in Europe.
- 3st portfolio of GNL in the world.
- 1st network of distribution in Europe.
- **2nd** network of transport in Europe.
- A supplying portfolio of 1 296 TWh.

Services

- 1st supplier of energetic efficiency services in the world.
- 230 urban networks heating and cooling in the world.
- **140** million m² managed in the tertiary sector.



- Independent Power Producer
- **Including 100 % of the capacity of assets held by the Group at December 31, 2014, regardless of the percentage holding.

ENGIE Ineo: Fields of Activity & Know-How

Key Figures : 15 355 300 2,4 Bn €

Employees Locations Turnover 2015

City& territoires	Tertiary	Industry	Defense & security
Transport infrastructures	Telecommunications infrastructures	Energy infrastructures	Services / maintenance

ENGIE Ineo: 40 years of experience in the aeronautical fields

- Our systems are operating in airports & control centers of more than 70 countries
- Turnkey solution integrator for :
 - Runway/airfield infrastructures,
 - Aeronautical telecommunications and networks.
 - ATC/ATM Tower and Enroute systems
- ATC product designers : VCS, Recorders, Tower integrated systems
- Experts in ATC, telecoms, software engineering
- Services : from deployment to maintenance
- ISO 9001 and ISO 14001 Certifications



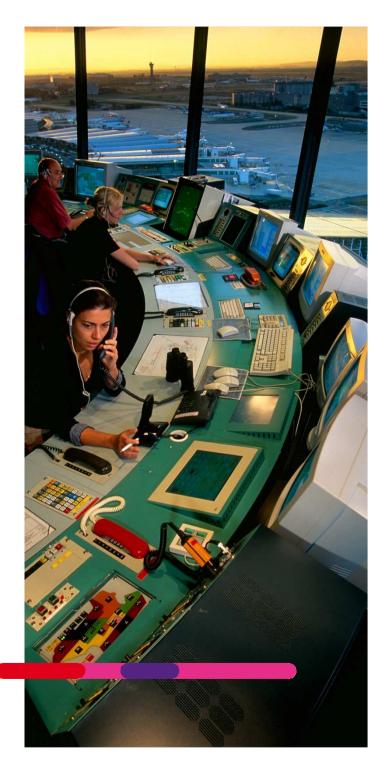






ENGIE Ineo: Integrator of Aeronautics Products





ENGIE Ineo is also a turnkey solution integrator

- Airport Infrastructure: production and backup power plants, solar power systems, secured electrical distribution, runway lighting, navigational aids (VOR, ILS, DME, NDB, DF), weather stations, equipment monitoring & maintenance...
- Telecommunications & networks : HF/VHF, UHF, MW, VSAT, LAN/WAN networks, remote VHF stations, secured optical fiber networks (data collection around the runway)
- Air Traffic Control: digital and analog voice communication systems (VCS), voice recording systems (VRS), ITWP, integrated towers, mobile towers, AFTN/AMHS switch, AIS, time synchronization, ATIS, D-ATIS, 3D simulators...



ENGIE Ineo offers a comprehensive range of services

- Project management
- Studies and engineering
- Prime contracting
- Procurement / Transport
- Integration
- Installation and Commissioning
- Training
- Operational Maintenance
- Technical Assistance





ENGIE Ineo: Manufacturer of ATC & Airport solutions





ENGIE Ineo: ATC Product Designer



- ENGIE Ineo designs, develops and commercializes :
 - A range of products for ATC/ATM commercialized under the brand name: be-safe.com













 Simulation and Training products and tools for ATC







AIRvoice: VCS over IP

- Voice Communication Switch over IP
- A native full-IP software solution
- A solution optimized for VSAT networks
- A flexible HMI developed and customized for ATC Controllers
- Designed for ATC Towers and ACCs
- Compliant to ICAO and EUROCAE standards





Key figures

+100

Operator stations installed In 2013

11

Equipped countries

1st

World manufacturer of VCS over IP

AIRrecord: ATC voice recorder

be-safe.com airrecord

- Voice recorder of air traffic control
- Additional VCS solution to AIRvoice full VoIP
- Continuous recordings and secure voice communications "ground / ground" and "air / ground"
- Integrates all analog radio and telephone digital and IP interfaces and gateways
- Responds to ATM interoperability requirements
- COTS hardware without obsolescence, high availability architecture



Key figures

Up to

256

Recording channels

30

Simultaneous playbacks

35

Days' short term recording

AIRtouch: Airport Integrated System

- be-safe.com Clintouch
- An evolutive software suite designed to simplify working positions of controller, supervisors and maintenance operators
- Reduces the number of interfaces in front of the controllers
- Monitors & controls equipment and systems: airfield lighting, power plant, NAVaids equipment, weather sensors and stations, newtorks, radios, radars, ADS B ...
- Provides tools for simple and efficient air traffic management :
 e.stripping, ATIS, support to decision making, support to billing, documentation
- Control of the blinds, lights, access, video-monitoring...for Tower and Cab



Key figures

5000

standard # of elementary pieces of real-time information that can be incorportaed

11

Years of experience in the field of airports

100

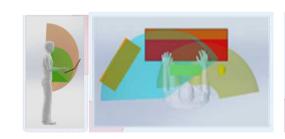
% of airside pieces of equipment

AlRview: an ergonomic console

be-safe.com Clirview

- ATC-dedicated ergonomic workstation
- Optimized footprint within the control tower
- "no paper" principle
- Built-in peripheral devices with no apparent cabling (monitor, keyboard, mouse, mic-earphones, loudspeakers)
- Numerous ergonomic adjustment : screen distance, height and tilt, sitting low and sitting high positions...
- 2 stretch LCD touchscreen monitors, hinged and redundant







Training and simulation tools

- Software simulation solutions for the training of air traffic controllers
- 2D and 3D ATC (radar and non-radar) intuitive and modular simulators from aerodrome to Enroute, up to ADS/CPDLC
- 3D control tower simulator (Simulavia JV)
- 3D simulators operational in Saudi Arabia, Qatar, Egypt, Ethiopia, Lao
- Voice communication system simulator : Voice@net

















Reference: Mauritania – Ministry of Transports – Nouakchott new Airport

Date: 2015-2017

Challenge

 Delivery and deployment of the lighting for both runways (3400m et 2400m) of the new Nouakchott airport

Scope of supply

- AIRtouch integrated system to control and monitor lighting on both runways from four operator working positions
- 1 Tower cab controller working position
- 1 Operational supervision working position in the Power station
- 1 working position in the Crisis Room
- 1 backup / last resort working position on a relocatable lap top
- Architecture redundancy of the PLCs ensures runway lighting high system availability even under contingency







Reference: Congo – DGGT – Ouesso airport

Date: 2014 - today

Customer challenge

- Bringing the airport up to international standards for AIRBUS A340-300.
- Supply of all the ATC related equipment on the airport

Scope of supply

- 3000m runway airfield lighting, taxiway and 420m approach
- Production power station (2 x 450 kVA)
- UPS (2 x 250kVA), 24V redundant power
- Power Networks (LV, HV and ULV)
- Optical fiber network
- Centralized monitoring and control (AIRtouch)
- 3 Air Traffic Controller working positions
- Radio and telephone equipment : HF, VHF, VCSS (AIRvoice 4WP and 3 Frequencies)
- Time distribution, Voice recorders
- Meteorological equipment
- Navaids (ILS and D-VOR)
- ITWP (AIRview), VSAT and AFTN





Reference: France – DSNA – CNS Equipment installation

Date: 50 years of experience

Customer challenge

 State of the Art installation of Communication, Navigation, and Surveillance means

Services

- Design of installation
- Integration with existing equipment: mechanical, electric and protocol interfaces
- Provision of infrastructure such as pylons and management of Civil works

Installed equipement

- Communication: VHF stations and pylons, VOIP network (Digivoi)
- Navigation: ILS Cat I and III, GBAS station, VOR/DME, VDF
- Surveillance : Mode S radar





Reference: Multistates - ASECNA/ICAO - MSSR Project

Date: 2013 - today

Customer challenge

- Improve air traffic surveillance across ASECNA airspace (1.5 times the size of Europe)
- Pave the way for ASECNA to switch from procedural control to radar control, thus drastically improving both separation and traffic safety

Supply & services

- Supply and installation of 11 Monopulse Secondary Surveillance Radars (MSSR) and 11 ATC systems, deployed across 12 different African countries :
- Consoles with two positions
- Power back up and UPS
- Power distribution
- Recorders
- Time distribution
- VCS IP (AIRvoice)
- Optical fiber network





Reference: Multistates – ASECNA – AIRvoice Full-IP VCS

Date: 2012 - 2014

Challenge

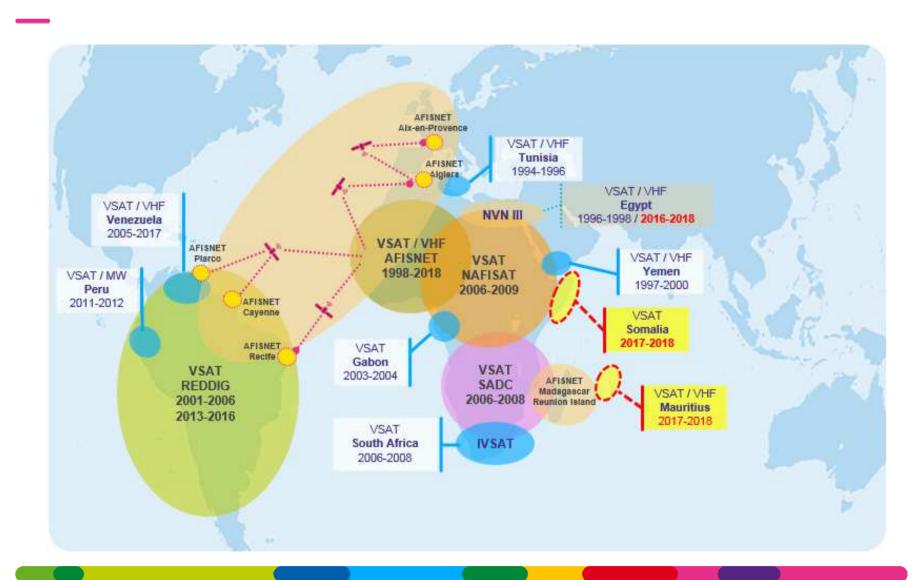
Replacement of the full-IP AIRvoice VCS on 14 sites in 9 countries and in the Asecna Training ATC Academy (EAMAC) to integrate new standards and technologies

Scope of supply

- Deployment of the 14 AIRvoice VCS fully compliant with ED137 interoperability requirements for VoIP ATM
- 100 control working positions with touchscreen terminals
- Delivery, deployment and commissioning of AIRvoice VCS, AIRrecord UPS and Time distribution
- Full Logistics package included.



ENGIE Ineo: A World Leader in VSAT networks - ANSP



Reference: Africa – ASECNA – VHF coverage

Date: 2008-2017

Customer challenge

- VHF coverage of the ASECNA airspace
- 17 hubs, 31 new stations, upgrade of 12 existing stations spread out in 17 countries

Services

- VHF coverage studies
- Turnkey solution including civil work, solar panels, VSAT stations and VHF systems
- Innovating monitoring and control solution (information gathered locally to optimize space segment)

ENGIE Ineo is ASECNA remote VHF provider since 1996





Reference: South-America—REDDIG I & II Aeronautical VSAT network - ICAO

Date: 2002-2004 & 2013-2017

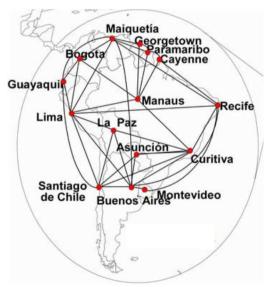
Challenge

 Build and set-up a private digital network with high level of services over the South-American countries dedicated to Aeronautical Telecommunications

Périmètre du Projet

- Provision, deploy and put into service the complete network of 16 VSAT stations for CAAs of: Argentina, Bolivia, Brazil, Chile, Colombia, Equateur, French Guyana, Guyana, Paraguay, Peru, Suriname, Uruguay, Venezuela and Trinidad &Tobago.
- Perform routing of the following information : ATS/DS, AMHS/ RSFTA, Hotline, RADAR, video-conferences
- NOC : Implement a monitoring and network management system (NOC) from two redundant and remote hubs (contingency)
- Phase I: set-up a meshed Frame Relay switched network for voice and data with an open-architecture
- Phase II including: network upgrading with the IP features; set-up a MPLS ground network for backup of the main network. Big-bang switching to the new architecture of the 16 stations without service interruption





_

Feel free to contact us...

■ Hop TON THAT
Sales & Marketing Director
Phone: +33 (0)1 39 26 15 00
Mail: hop.tonthat@engie.com



