

# Agenda

- 1) Civil Aviation Satellite Coverage / Reach into Africa
- 2) Civil Aviation Network Customers
- 3) Challenges
- 4) C-band Spectrum Risks & Protection
- 5) Intelsat's Global Infrastructure
- 6) Satellite Trends



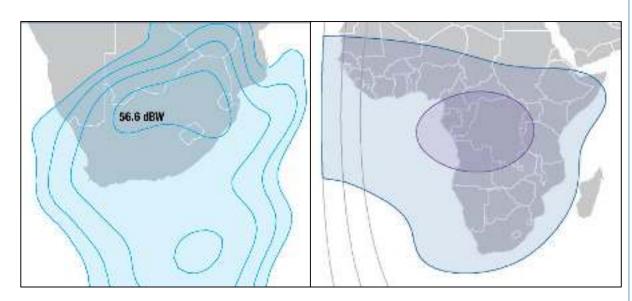




## **Civil Aviation Satellite Coverage / Reach into Africa**

4 Satellite utilized to provide connectivity across Africa

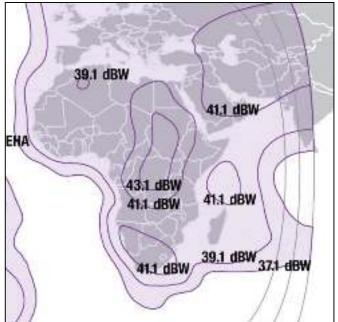
Satellite	Country	Frequency Type
IS-10 02	Africa, Mauritius	C-band
IS-38	South Africa	Ku-band
IS-37e	Africa	C-band
IS-33e	Angola	C-band



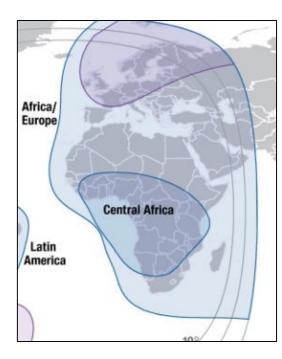
IS-38 - Ku-band

IS-33e - C-band

Total Capacity Across the Satellites = ~60 MHz



IS-10 02 - C-band



IS-37e - C-band



### **Civil Aviation Network Customers**

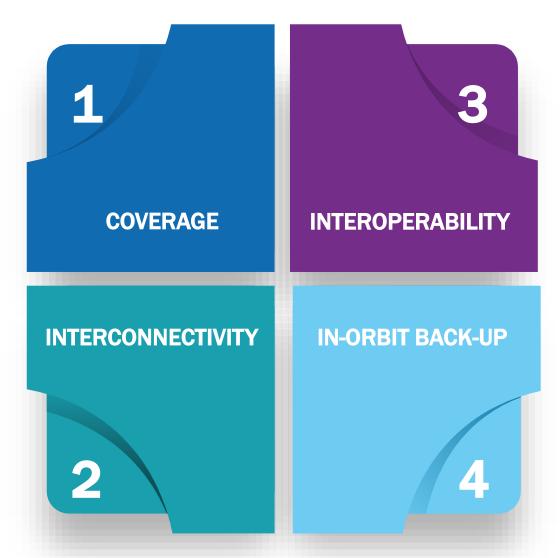
	Name	Country	AFISNET	NAFISAT	CAFSAT	SADC
1	Nigerian Aviation Management Authority (NAMA)	Nigeria	X			
2	Kenya Civil Aviation	Kenya		X		
3	ATNS	South Africa				Х
4	ONDA (Morocco Civil Aviation)	Morocco			X	
5	ASECNA	Senegal	X			
6	Roberts Flight	Guinea Conakry	X			
7	Ghana Civil Aviation	Ghana	X			
8	Mauritius Civil Aviation	Mauritius				Х
9	Regie Des Voies Aeriennes	DRC				Х





# Challenges

- Ubiquitous Coverage required
- New Routes opening up
- Able to connect and deploy overlay networks of dispersed Civil Aviation Groupings



- Operate & connect dissimilarly networks & equipment as part of a global/regional Civil Aviation's Network
- Non-Standardization of Ground Infrastructure

Cost associated of implementation of a dedicated back-up system

- Ground Segment; and or
- Space Segment





# **C-band facts & figures for Africa**

**Sub-Saharan Africa Population: 1.061 Billion** (2017)

50+

Number of C-band satellites serving Africa (20 of which belong to Intelsat) 500+

Number of TV
Channels
distributed in
Africa by
C-band

+M08

Number of
Nigerians who
rely on C-band
for access to TV
content

20M+

Number of
airline
passengers in
Angola, Nigeria,
& DRC who
relied on C-band
air navigation

Satellite services in C-band play a critical role in Africa's economy



# Critical telecom sectors rely on FSS C-band



**Mobile Backhaul:** The most practical way to bring mobile telephony to remote areas



**Broadcasting:** The only robust way to bring TV and next generation video across the whole territory



Oil & Gas: The most reliable way to connect exploration sites and offshore platforms



**Humanitarian Programs:** C-band recognized as a standard by the UN for emergency communications



Air Navigation & Meteorology Services: The only solution for high reliability and wide coverage

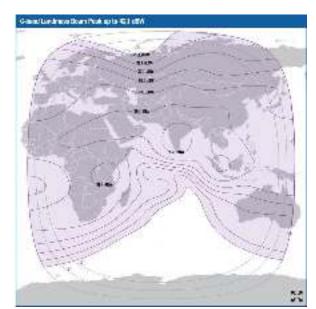


**Maritime:** The only solution for vessels in remote regions/ long routes

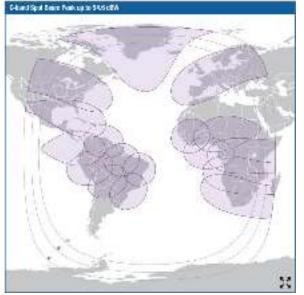


# Why C-Band remains the distribution platform of choice

The most efficient, reliable, and economical medium for distribution of Media distribution



Intelsat 20 at 68.5° E (Traditional wide beams)



Intelsat 35e at 34.5° W (Channelized multi-spot beams)

- REACH: C-band beams cover large geographic areas, facilitate intercontinental and global communications.
- **ECONOMICS:** 100s of thousands of installed earth stations around the world; over a hundred satellites in orbit, global reach, and distribution efficiency
- RESILIENCE: C-band has unique propagation and coverage characteristics that cannot be replicated in other frequency bands

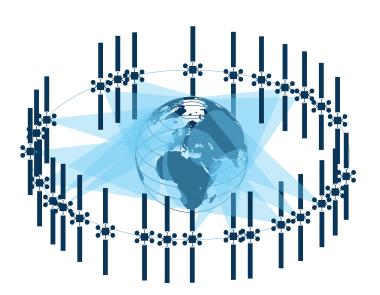




# Global and multi-layer resilient infrastructure

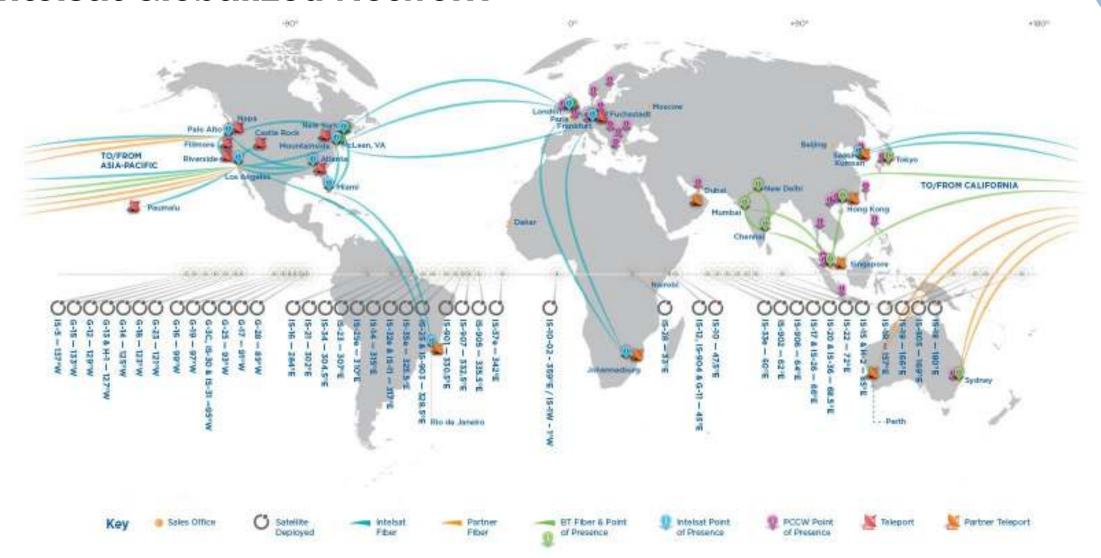
The scale of our fleet, with over 50 satellites, provides redundancies in coverage and offers performance flexibility to support your business and your customers







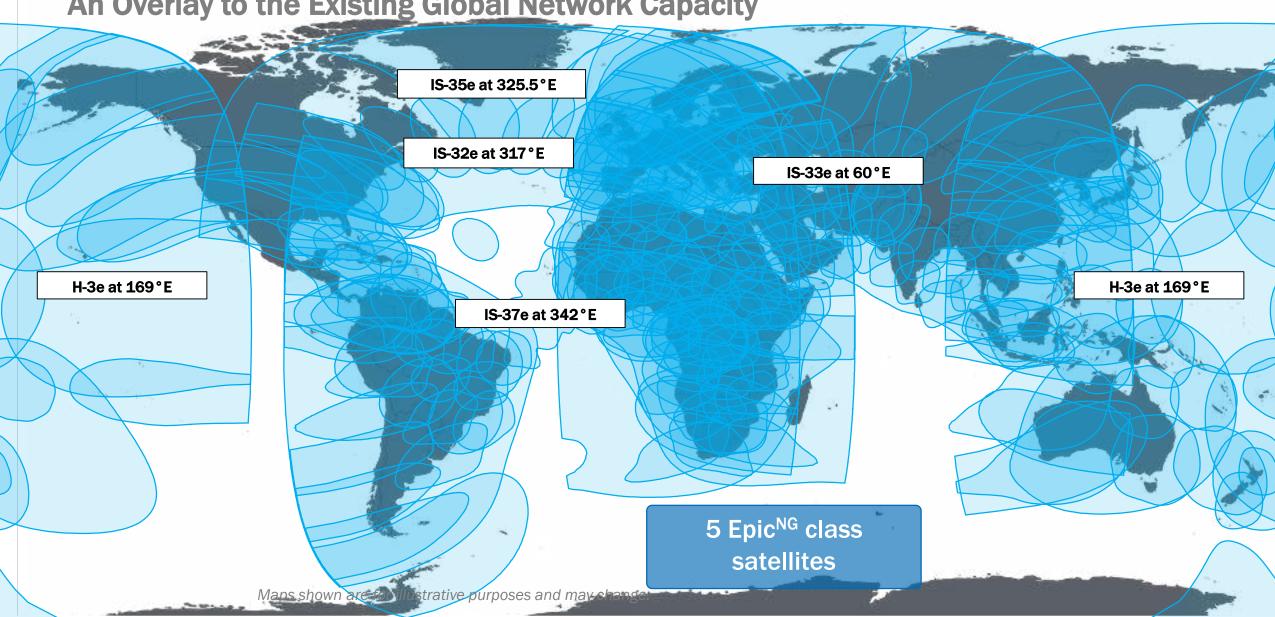
#### **Intelsat Globalized Network**





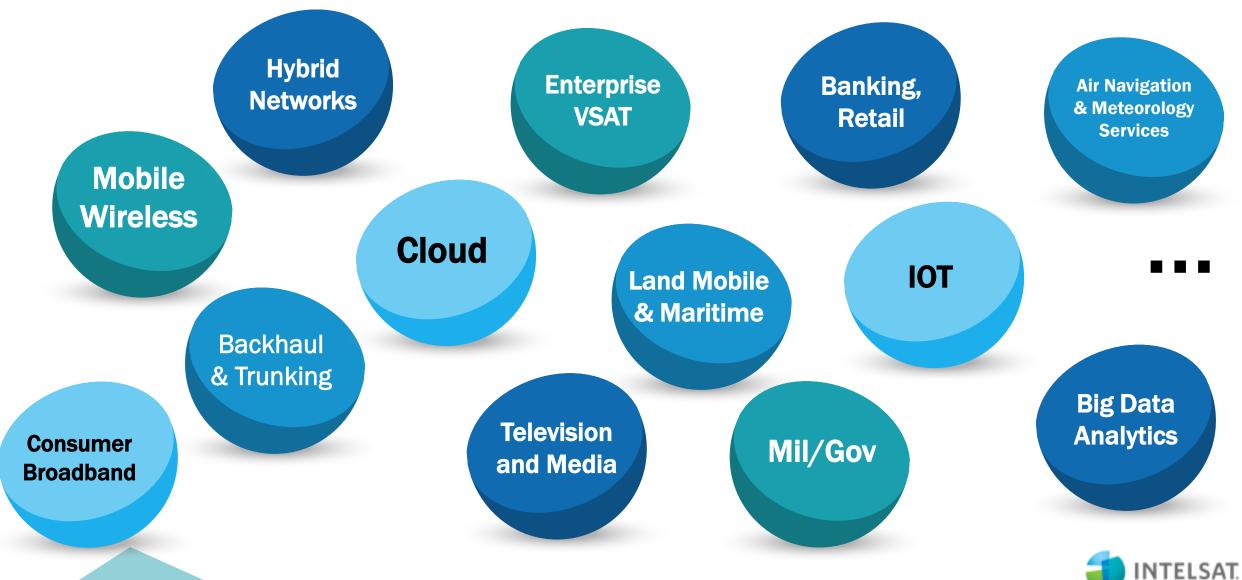
# Layering of the Epic<sup>NG</sup> satellites:

**An Overlay to the Existing Global Network Capacity** 



# **Satellite Trends**

# Satellite Plays a Key Role in the Global Market Trends





# The next generation of high throughput satellites

#### New level of service flexibility

- Software-defined, can adapt to changing market demands
- Can operate from any orbital position
- Advanced digital beam forming payload
- 1000's of beams, 100 Gbps
- Faster time to market: 18 months
- 15-year life
- Small generic HTS (lower cost)
  - 5-6 beams, 2-10 Gbps
  - 7-year life





# Thank you

Lare Atcha-Oubou

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